



Abelard: Veteran Owned, MBA Educated, Best Industry Practices

Meet the Founders

Brian Southard and Anthony Delmedico launched Abelard Construction in 2001 and bring over 15 years of experience in commercial and residential construction, restoration, and best practices in construction management to the industry. Abelard Construction operates in 17 states and is the premier residential and commercial restoration firm in the U.S.

Anthony and Brian work closely with engineers, subcontractors, architects, inspectors, designers, and agents to ensure a smooth and successful project, every time. Brian and Anthony have expanded Abelard to 17 locations, traveling the country helping people with storm damage claims, water and fire restoration, and assisting adjusters with large loss claims.



Anthony Delmedico & Brian Southard, Managing Partners

Brian's wealth of knowledge in construction best practices has revolutionized the industry and positioned Abelard as the premier storm damage restoration company nationwide. Brian holds licenses in 17 states for Home Building, General Contracting, General Construction, and Roofing. Brian is well known as a top-tier instructor in the construction industry, and prides himself on attracting and training top talent sales, construction and project managers to Abelard. Prior to launching Abelard Construction in 2000, Brian was a nationwide Sales and Marketing Trainer and excelled to one of the Top Sales and Project Managers in the nation, with a record-breaking \$15 million in completed projects in just 4 years. He worked with a variety of clients including Bob Gary, Chairman of All State Insurance, and the Wrigley Family. Brian graduated with honors from the Virginia Military Institute, earning a Bachelor of Science degree. While at VMI, he served in the Air Force ROTC program, was an academic all-conference football and track athlete, and majored in Pre-Med. Brian also owns Castle Creek Properties and Dent Nation Inc.

Anthony's MBA education and military officer background brings operational excellence to Abelard offices nationwide. A disabled veteran who served as a Second Lieutenant during the Gulf War, Anthony's extensive leadership experience and business savvy has helped strategically mobilize Abelard nationwide. His "speed to market" mentality has been a driving factor to Abelard's rapid and expansive growth to 17 offices nationwide. Anthony's commitment to operational excellence and implementation of the Abelard "blueprint" at each office has excelled and maintained the quality standard that Abelard customers have come to expect. Prior to launching Abelard, Anthony earned an MBA degree from a Top 10 Business School at the University of Minnesota Carlson School of Management. Most recently he authored *The Little Green Money Machine: Kids in Business Around the World*, an interactive book and business stand that teaches kids how to start their own business. He also created the E2 Petition: Entrepreneurship Education as Core Curriculum in grades 4-12. In his off time, Anthony speaks around the country to students, youth groups and adults about entrepreneurship.